

WELSPUN ENTERPRISES LIMITED



BSE: 532553 | NSE: WELENT | ISIN: INE625G01013

Investor Presentation

July 2022

Safe Harbor

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Business Highlights Q1 FY23

~₹ 60,000 Mn

Enterprise Value* of Highway portfolio
Definitive Agreement signed with
Actis Highway Infra Limited

Excl. ~₹ 30,000 Mn Construction linked milestone / grant payments

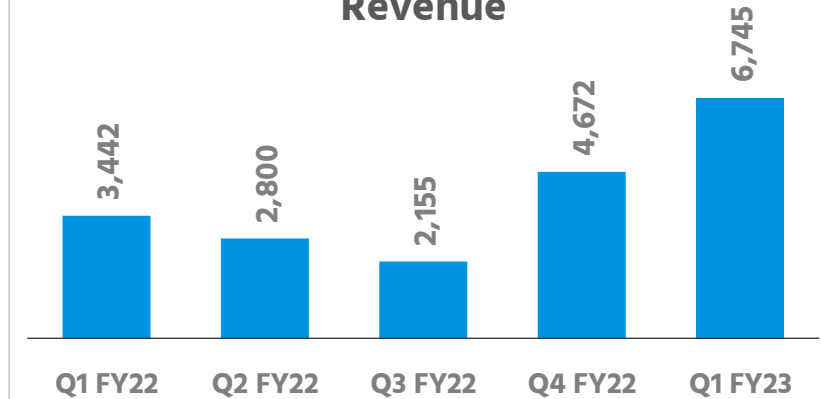
~₹ 46,360 Mn
Wastewater
Treatment Facility

Receipt of Letter of Acceptance
from BMC to design, build, operate, and
maintain the facility under Mumbai Sewage
Disposal Project

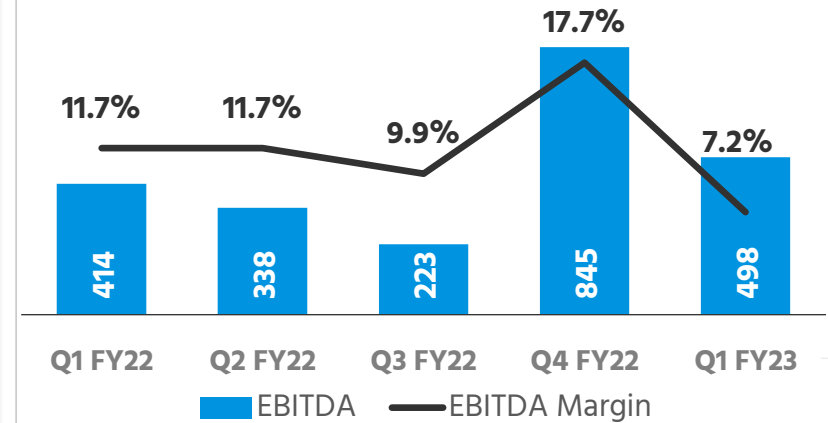
~₹ 16,000 Mn
Varanasi-Aurangabad
Section of NH-2

Received a Letter of Award for an
additional contract of ~₹ 16,000 Mn
(inclusive of GST) for procurement
and construction for
Six-laning of 192.4 km section

Revenue



EBITDA & EBITDA Margin



Figures in Rs Mn, Standalone numbers

* Subject to the completion of regulatory compliances and approvals from NHAI, PWD, and lenders

Order Inflow Q1 FY23

~₹ 16,000 Mn

Varanasi Aurangabad NH2 Project (VARP)

Received a Letter of Award from 'Soma Indus' for Procurement and construction for Six-laning of Varanasi Aurangabad NH2 Project

~₹ 46,360 Mn

Wastewater Treatment Facility

Received single high value order worth from BMC to design, build, operate, and maintain the facility under Mumbai Sewage Disposal Project

~₹ 62,360 Mn

Order Inflow in Q1 FY23

Six-laning of Varanasi-Aurangabad Section of NH-2

Additional contract value	~₹ 16,000 Mn (inclusive of GST)
Length	192.4 km
Construction start	May 2022
Expected completion	November 2023

Mumbai Sewage Disposal Project

Value	₹ 46,360 Mn (inclusive of GST)
Scope	Design, Build, Operation and Maintenance of 418 MLD Dharavi Wastewater Treatment Facility including 209 MLD Tertiary treatment facility under Mumbai Sewage Disposal Project, Stage II (Priority Works)
Contract period	60 Months for Design Build, 15 years for s of operation and maintenance
WEL share	80%

₹ 1,19,000 Mn*
Current Order Book

Road – Rs 54,350 Mn
Water – Rs 64,650 Mn

* As on June 30th, 2022

Monetization of Operational Highway Portfolio

Project Name	Contract Type	Authority /Client	Status
Delhi-Meerut Expressway (Pkg 1)	HAM	NHAI	COD achieved
Chutmalpur-Ganeshpur	HAM	NHAI	PCOD achieved
Gagalheri-Saharanpur-Yamunanagar	HAM	NHAI	COD achieved
Chikhali-Tarsod	HAM	NHAI	PCOD achieved
Maharashtra Amravati (Pkg AM 2)	HAM	MH PWD	PCOD achieved
Mukarba Chowk – Panipat	BOT (Toll)	NHAI	PCOD achieved
TOTAL			

~₹ 60,000 Mn

Enterprise Value

*Excl. ~₹ 30,000 Mn
Construction linked milestone /
grant payments received/receivable
from NHAI and PWD -
Government of Maharashtra*

~₹ 36,270 Mn

Expected Debt

As on the date of First Closing

~₹ 16,130 Mn

Equity investment

As on the date of First Closing

6 projects → 5 Completed HAM projects and 1 operating BOT Toll project
***Definitive Agreement signed with Actis Highway Infra Limited**

** Subject to the completion of regulatory compliances and approvals from NHAI, PWD, and lenders*

Income Statement Snapshot - Standalone

Particulars (₹ Mn)	Q1 FY23	Q1 FY22	YoY %	Q4 FY22	QoQ %	FY22
Revenue from Operations	6,745	3,442	96.0%	4,672	44.4%	13,069
Other Income	164	94	73.6%	104	56.9%	378
Total Income	6,908	3,536	95.4%	4,776	44.6%	13,447
EBITDA	498	414	20.2%	845	(41.1%)	1,819
EBITDA margin	7.2%	11.7%	(450 bps)	17.7%	(1048 bps)	13.5%
PBT	316	252	25.5%	675	(53.1%)	1,160
PAT	250	200	25.0%	529	(52.8%)	934
PAT margin	3.6%	5.7%	(204 bps)	11.1%	(746 bps)	6.9%
Cash PAT	273	235	16.0%	554	(51.0%)	1,071

Note: Cash PAT = PBDT (before exceptional) – Current tax + Non-cash ESOP expenses | Prior figures have been restated wherever necessary

Income Statement **Snapshot** - Consolidated

Particulars (₹ Mn)	Q1 FY23	Q1 FY22	YoY %	Q4 FY22	QoQ %	FY22
Revenue from EPC Business	7,046	3,725	104.9%	4,846	57.5%	14,014
Revenue from Toll	587	-	NA	-	NA	-
Revenue from HAM Business	454	353	28.7%	427	6.5%	1,513
Other Income	137	56	145.3%	73	86.6%	223
Total Income	8,223	4,134	98.9%	5,346	53.8%	15,750
EBITDA	1506	723	108.2%	1,261	19.5%	3,233
EBITDA margin	18.3%	17.5%	82bps	23.6%	(527bps)	20.5%
PBT	612	353	73.6%	855	28.4%	1,673
PAT	491	257	91.3%	650	(24.5%)	1,261
PAT margin	6.4%	6.9%	(46bps)	13.4%	(698bps)	9.0%
Cash PAT	857	344	149.5%	746	14.9%	1,610

Note: Cash PAT = PBDT (before exceptional) – Current tax + Non-cash ESOP expenses / Prior figures have been restated wherever necessary

Balance Sheet Snapshot - Standalone

Balance Sheet Snapshot (₹ Mn)	30 th June 2022	31 st Mar 2022
Net worth	19,201	18,942
Gross Debt	6,215	5,018
- Long Term Debt	4,722	5,018
- Short Term Debt (Working Capital Loan)	1,493	0
Cash & Cash Equivalents[#]	1,567	1,883
Net Debt / (Cash)	4,648	3,135
Other Long-Term Liabilities	359	351
Mobilisation advance payable	3,830	3,946
Total Net Fixed Assets (incl. CWIP)	469	571
Net Current Assets (Excl. Cash & Cash Equivalents) (adj.) [@]	5,817	4,565
Other Long-Term Investments and assets (adj.)	21,752	21,238

[#] Includes Fixed Deposits kept with banks

[@] Temporary funding of Rs. 910 Mn has been made in lieu of drawing/servicing of debt at the subsidiary/JV level. This temporary funding has not been included in the cash balance of Rs. 1,567 Mn.

02

Welspun Enterprises



Welspun Enterprises **At a glance**

PAN INDIA PRESENCE

Across UP, Bihar, Tamil Nadu, Haryana, Maharashtra and Uttarakhand

DIVERSIFIED PORTFOLIO

Specialise in Road, Water and Wastewater projects

ASSET LIGHT MODEL

Well-positioned via a lean balance sheet and achieving operational excellence with execution partners

STRONG EXECUTION

Record completion time of 19 months (vs. 30 months) of Delhi – Meerut Expressway

LANDMARK/ACCLAIMED PROJECTS

Delhi–Meerut Expressway
Chikhali – Tarsod

CURRENT PROJECT MIX

HAM - 2
EPC – 3
BOT - 1

~51 % Revenue CAGR (FY2017-22)

Among India's fastest growing infrastructure development companies

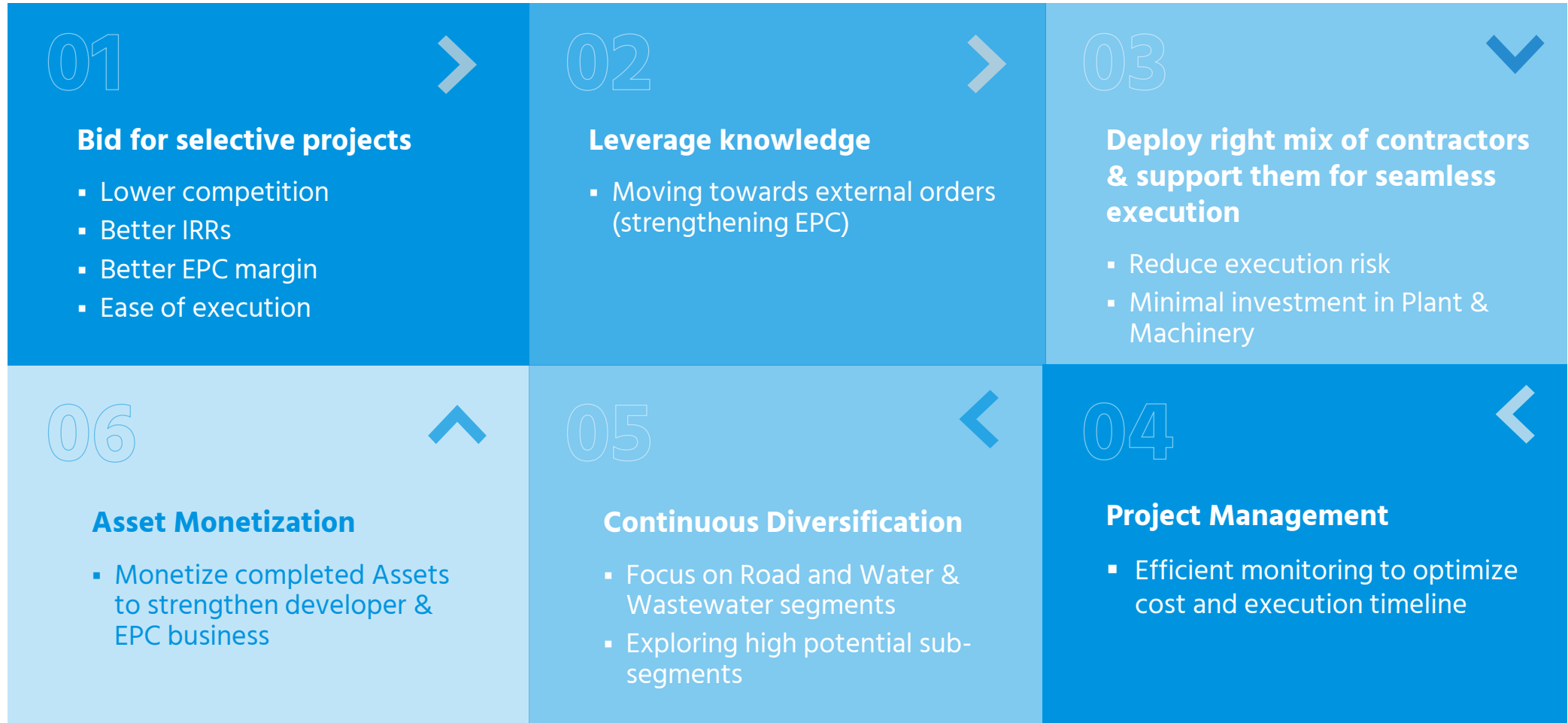
₹ 1,19,000
Mn*

Robust Order Book

#After divestment of 6 road assets

* As on June 30th, 2022

Creating Value through a Clear Strategy





**ADVANTAGE
WEL**

Key Triggers

01

Proven Track Record

Built one of the '*Engineering Marvels of India - Delhi Meerut E-way*' and known to be an Execution Specialist

02

Strong Platform Set for Future Growth

Strong and diversified EPC Order book across road and water sector providing visibility for next couple of years

03

Trend in Diversification

Focus on Road and Water segments Exploring additional opportunities in Wastewater Segment



04

Continuous Focus on Value Creation

Asset light business model in Infra with project value-enhancements leveraging strong execution partnerships



05

Robust Financial Metrics

Unique Position with Strong Financials to tap Infra opportunities with focus on Sustainable and Inclusive Growth

06

Asset Monetization

Value creation through regular churn of assets – Unlocking capital

07

Favorable Industry Dynamics

Well Positioned to Benefit from India's Economic Growth & Development

Proven track record

~500 km

Experience of operating
~500 km of Toll projects

₹ 122,000+ Mn

~700 km

Robust road portfolio*

Capability to execute complex projects

WEL has demonstrated high level of operational excellence with the execution of several complex projects.

Key projects :

- Mukarba Chowk – Panipat
- Chikhali-Tarsod
- Gagalheri-Saharanpur-Yamunanagar
- Chutmalpur-Ganeshpur & Roorkee-Chutmalpur-Gagalheri
- Maharashtra Amravati - Package no. AM 2



* Includes assets being monetized

Delhi Meerut Expressway

Welspun Enterprises' completed portfolio includes the Delhi-Meerut Expressway / National Expressway 3 which was featured as an Engineering Marvel of India

- India's FIRST 14-Lane Expressway
- India's FIRST Green Expressway
- Received the "Gold Award" in the excellence in Project Management from MORTH
- India's FIRST HAM project to be awarded AAA (SO) credit rating
- India's FIRST HAM project to receive annuity
- India's FIRST HAM project to be re-financed post completion
- India's FIRST Completed HAM project (332 Days ahead of schedule)



₹ 271 Mn

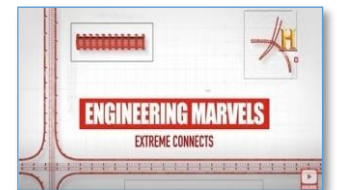
Early completion
bonus from NHAI

19 Months

Record
completion time

Engineering
Marvel of
India

Featured on History
Channel



[Engineering Marvels:
Extreme Connects
Watch Video](#)

Strong platform set for **future growth**

Robust portfolio of Road and Water projects



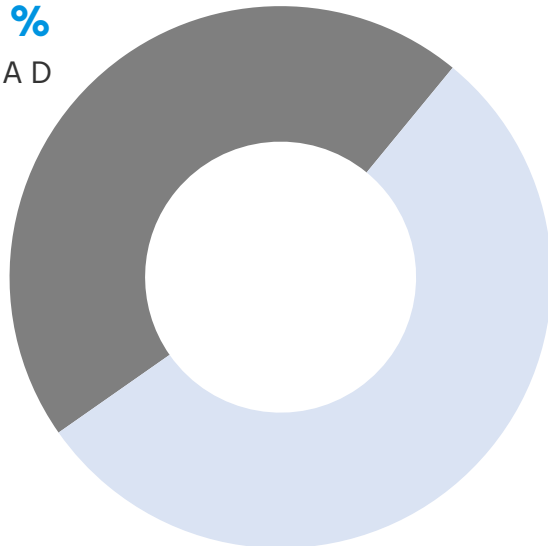
Current order book at

₹ 1,19,000 Mn*
(excluding GST)

* As on June 30th, 2022

Segment Break-up

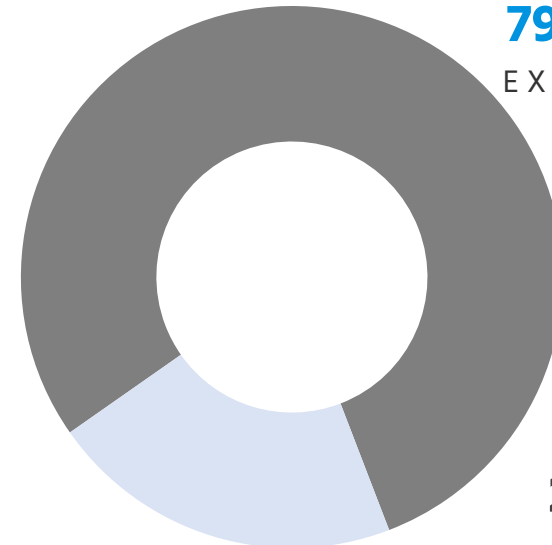
46 %
ROAD



54 %
WATER

Order Book Break-up

79 %
EXTERNAL

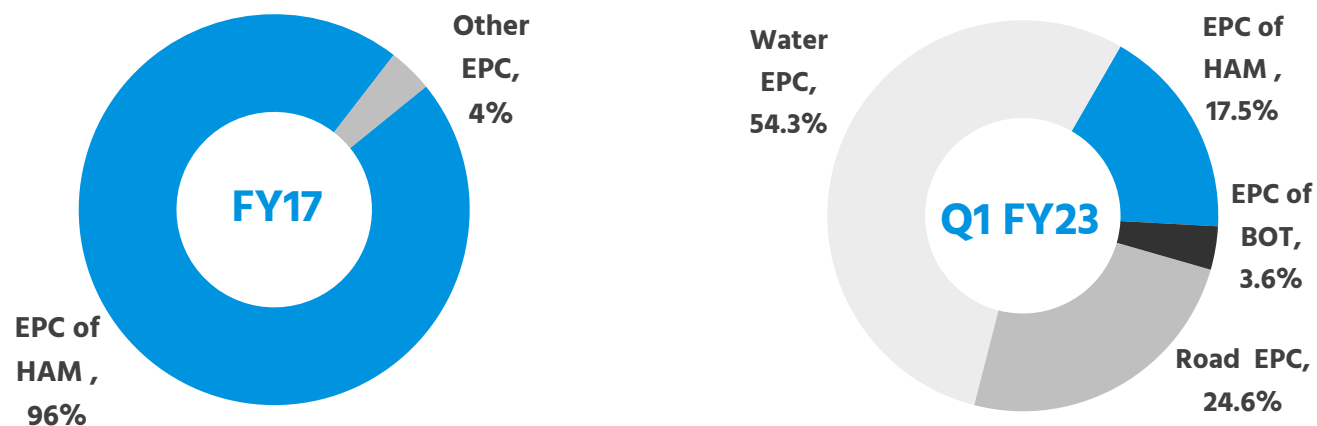


21 %
CAPTIVE

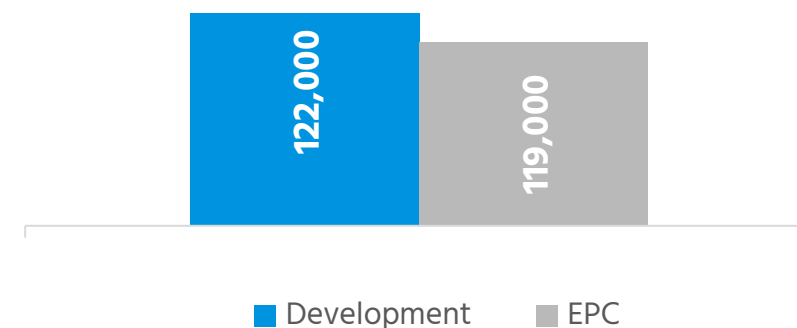
Current Order Book provides strong revenue growth visibility

Trends towards Diversification

Trends in Order Book Break-up



WEL Portfolio (in ₹ Mn)



Development includes assets demonetized

As on June 30th, 2022

Way forward

Continuous focus on both development and EPC projects



Continue approach of prudent bid strategy to strengthen portfolio

Strategic positioning towards development (BOT & HAM) and EPC projects

Water & Wastewater to be one of the key growth driver and focus area

Apart from NHAI, evaluate road projects of State and local agencies

Continuous Focus on Value Creation

Focused on Execution excellence with Low Leverage

Strong presence across segments: Development (HAM & BOT) and EPC

- Diversified roads & Water projects
- Leverage on Strong Parentage (Welspun Group)
- Focusing on Margin accretive projects

De-risked execution model

Building High-Value High-Margin Projects

- Construction completely outsourced; Project supervision by WEL
- Flexibility across geographies and infra sub-sectors
- Minimal Plant & Machinery; no investment blockage
- Minimal working capital
- Design capability & strengthening of supply chain management

Value unlocking from assets

- Completed Projects – ready to monetize
 - Recently monetized 6 completed road assets
- Value creation through churning of assets

Asset Light Model

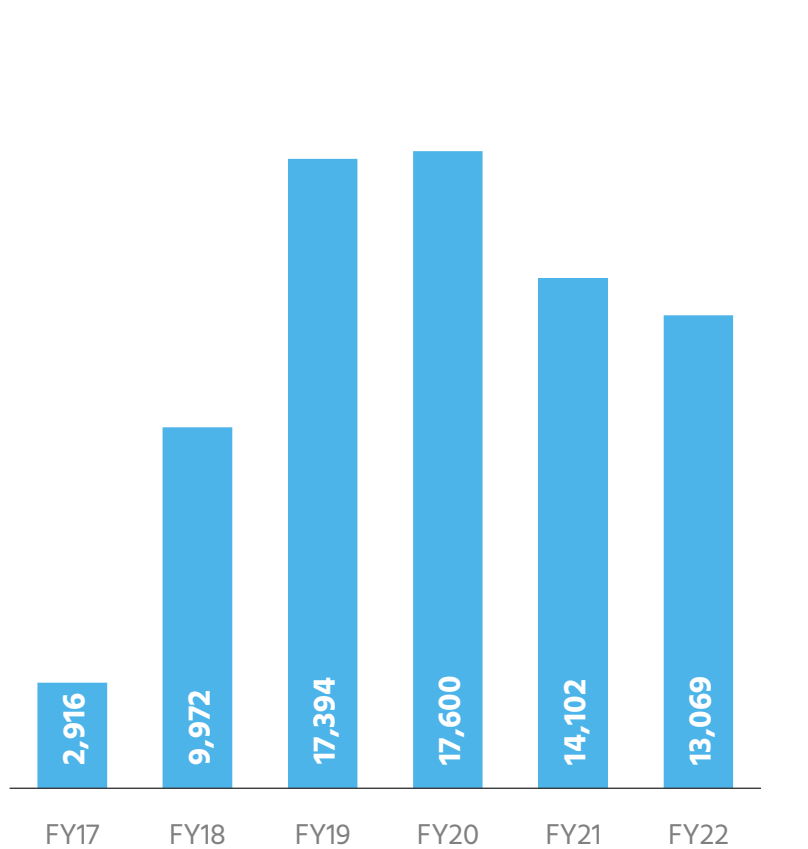
STRONG PARENTAGE

LOWER RISK

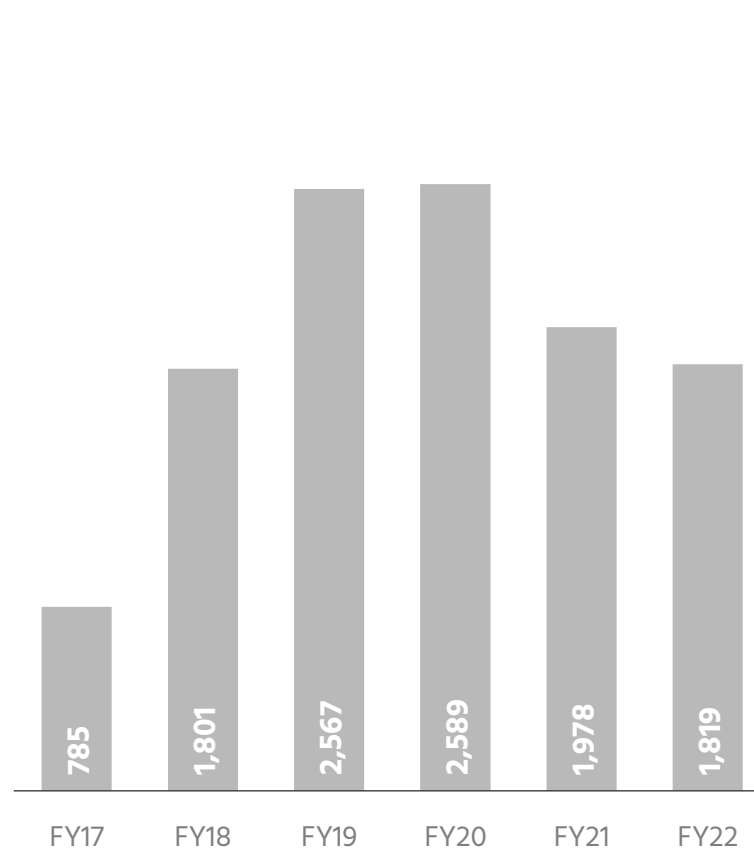
CASH RECYCLED

Robust Financial Metrics

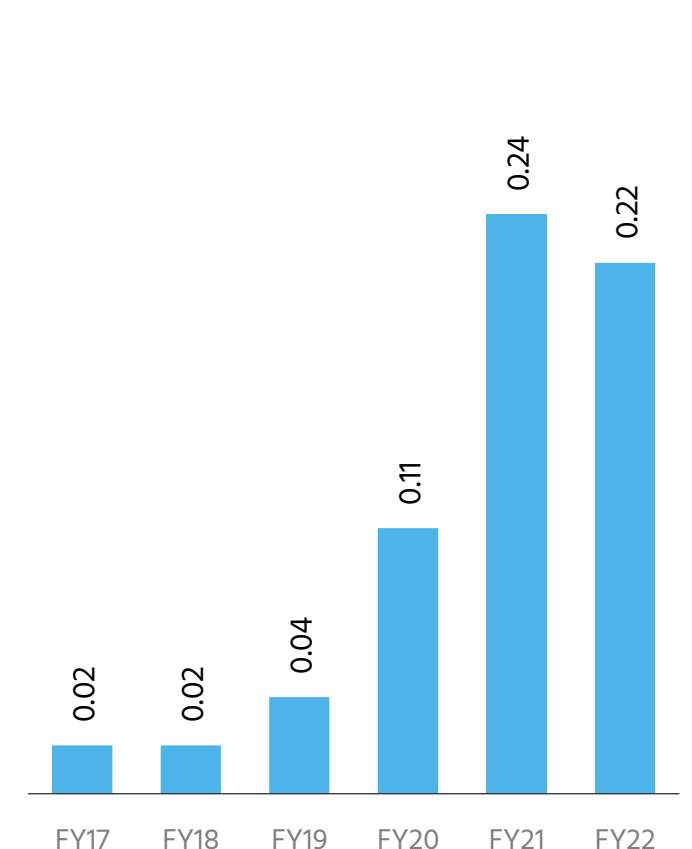
Revenues



EBITDA



Net Debt / Equity (x)



Standalone numbers # Figures in Rs Mn

Favorable Industry Dynamics

Budget 2022



Vision 2025
for Roads

60,000 Kms

Development of 60,000 km of NH - 2,500 km of Expressways, 9,000 km of Economic corridors, 2,000 km of coastal and port connectivity

~₹ 1.99 tn



68%
In FY22

Total expenditure on the Ministry of Road Transport and Highways for FY23

NHAI

~₹ 1,340 bn



133%
In FY22

Allocation towards NHAI has more than tripled from 2019-20 to 2022-23

Bharatmala
Pariyojana

550
Districts
(NH Linkages)

To optimise efficiency of movement by bridging critical infrastructure gaps

Central Road
Fund



19 %

Increase in allocation for the central road fund by 19%

Jal Jeevan
Mission

₹ 600 bn

Allocated to provide tap water connections to 38 million household in 2022-23

Jal Shakti
Ministry

₹ 860 bn

Allocated to the Jal Shakti Ministry, as compared to ₹69,000 Cr In FY21

Gati
Shakti

₹ 100 tn

Aimed at improving multi-modal connectivity and last-mile connectivity

Railways

~₹ 1,400 bn



28 %

Allocation for Indian Railways

Industry dynamics - Roads Sector

Attractive Opportunities & Strong Policy support

18%

18% of projected infrastructure investment of ₹111 trillion in NIP is in the Roads sector

**18,000
Km**

National Highways to expand by 18,000 km in 2022-23 at a pace of 50 km per day

23

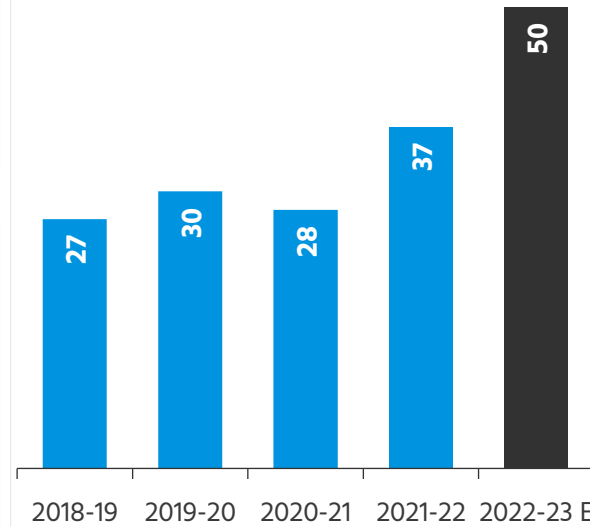
National Highways

Government aims to construct 23 new national highways by 2025

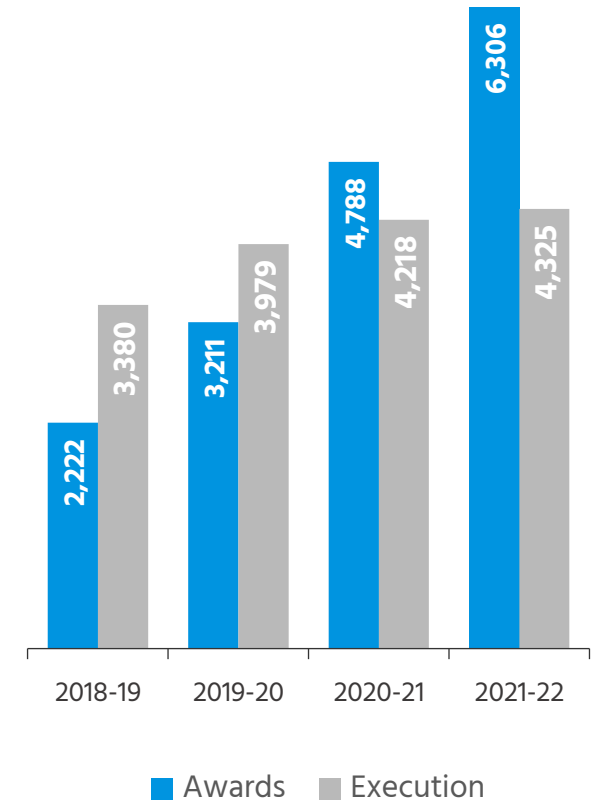
Private Sector

is expected to be largest contributor towards roads

Road Construction Per Day (km)



NHAI Awards and Execution (km)*



Industry dynamics - Water & Wastewater Sector

₹ 600 bn

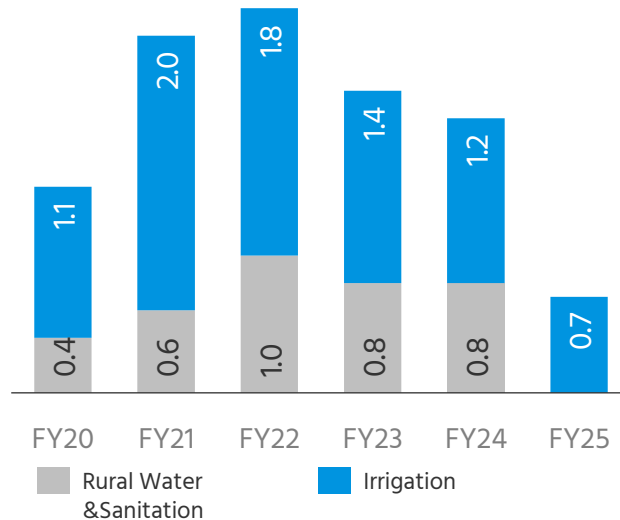
Allocated for piped water mission to extend tapped water coverage to 38 million households in 2022-23

Wastewater treatment

India's Waste Water treatment plants treat only 1/3rd of the waste water generated daily according to Central Pollution Control Board

₹ 12.6 tn capital expenditure to be spent in building Water Infrastructure

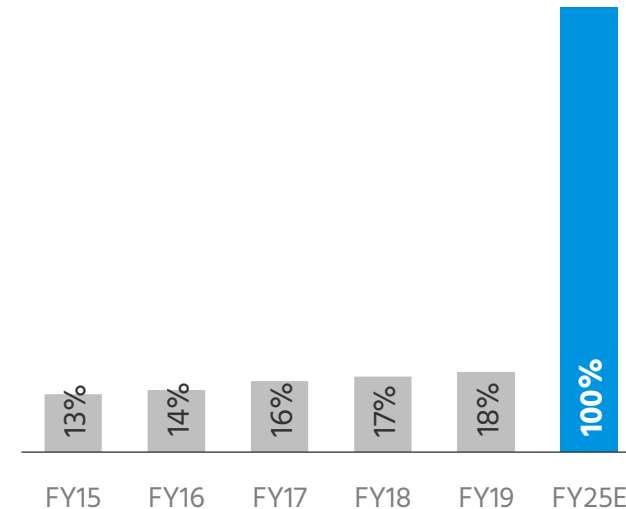
(₹ TN)



Government's Mission: 'Har Ghar Nal Se Jal'

Households with piped-water supply in rural areas

(IN %)



With India's water crisis nearing a tipping point, the government announced the Jal Jeevan Mission to provide potable water to every rural household by 2024.

Urban Water & Sanitation - Additional

₹ 3.3 tn

Will be spent in building Water Infrastructure
Vision 2025
for Water Infrastructure



~100%

Of urban and rural households connected to piped-water supply



Interlinking

Of rivers to increase area under irrigation, domestic & industrial water supply

05

Welspun Group and CSR



Welspun Group overview

USD 2.3 Bn
Group Revenue

USD 1.0 Bn
Group Assets
Net Fixed Assets

9
Manufacturing
Facilities in India, USA,
and Saudi Arabia

26,000+
Workforce

 WELSPUN INDIA
HOME TEXTILES



Global **leader** in **Home Textiles**

 WELSPUN CORP
PIPES AND PLATES



Amongst **world's largest Line-Pipe** manufacturers

 WELSPUN ENTERPRISES
Infrastructure & Energy



Robust portfolio of **Roads & Water** Infra projects

 WELSPUN ONE
Logistics Parks



Integrated **Grade-A Warehousing** Solutions

CSR initiatives

Our social mission is enshrined within the 3Es i.e. Education, Empowerment and Environment & Health

EDUCATION



Project Gyankunj

To enhance the teaching & learning process for teachers & students with the use of technology

CURRENT REACH

03

Districts

116

Schools

961

Teachers Trained

55,750

Students

ENVIRONMENT



Project Model Village

To create a sustainable rural community that generates and maintains the resources to improve its level of well-being and happiness without depleting economic, social and environmental values.

CURRENT REACH

05

Villages

19,600

People

EMPOWERMENT



Welspun Super Sports Women

To identify and support female athletes in achieving their sporting endeavors through scholarships

CURRENT REACH

14

Sports Women

Awards, Accreditation & Accolades

Letter of appreciation by Prime Minister of India Shri Narendra Modi

Shri B. K. Goenka Ji,

New Delhi
23 May, 2018

I am delighted to know of your valuable contribution to the completion of Package I of Delhi-Meerut Expressway, which as you know got completed much before the target date.

We, as a nation, are standing at the cusp of a wave of development that is driven by a young nation with great aspirations. The infrastructure we are building will create new pathways for India's all-inclusive development and open new vistas of opportunity for our people.

It was our former Prime Minister Shri Atal Bihari Vajpayee's vision to connect each and every village and city with all-weather roads. He envisioned India's future built on a firm foundation of enhanced connectivity for people and businesses.

Today, from highways to I-ways, we are ensuring that our nation is ahead of the curve in infrastructural development.

The Delhi-Meerut expressway has showcased India's engineering capabilities that are well integrated with our goal of sustainable development. Also appreciable is the way in which the expressway has been converted into a green belt with initiatives such as drip water irrigation, solar plant and landscape development.

It is a matter of immense joy to see pride in people's eyes when they experience seamless commute through these modern day marvels. The new expressway is one such marvel that will ease the lives of citizens by saving them time and money as well as ensuring that local economy flourishes.

It is my firm belief that the highways built today will become runways for dreams of tomorrow to take flight. I, once again, congratulate everyone associated with this project for achieving a remarkable feat and delivering not just an expressway, but a roadway to progress and prosperity.

I wish you success in all your future endeavours.

Yours Sincerely,



(Narendra Modi)

"Gold award" in excellence in Project Management under PPP mode from MORTH



Fastest Growing Company – Annual Construction World Awards



Appreciation by Shri Nitin Gadkari, Union Minister



Letter of appreciation by Honorable Parliamentarian



06



APPENDIX

Infrastructure Portfolio

1. HAM: Delhi-Meerut expressway package 1
2. HAM: Chutmalpur - Ganeshpur & Roorkee-Chutmalpur – Gagalheri
3. HAM: Gagalheri- Saharanpur-Yamunanagar
4. HAM: Chikhali-tarsod
5. HAM: Package no. AM 2
6. HAM: Aunta - Simaria (Ganga Bridge with Approach Roads)
7. HAM: Sattanathapuram – Nagapattinam
9. BOT: Mukarba Chowk – Panipat
8. EPC: Varanasi Aurangabad NH2 Project
10. EPC: UP State Water and Sanitation Mission
11. Dharavi Wastewater Treatment Facility (Mumbai)
12. BOT Dewas Water
13. EPC water segment
14. Investment in oil & gas blocks: potential value accretion

Infrastructure Portfolio

Diversified infrastructure projects in roads and water

Sr. No	Project Name	Contract Type	Authority / Client	Status
ROAD				
1	Aunta-Simaria	HAM	NHAI	Under Execution
2	Sattanathapuram-Nagapattinam (SNRP)	HAM	NHAI	Under Execution
3	Varanasi Aurangabad NH2 Project (VARP)	EPC	SIVAPTL	Under Execution
WATER				
4	Dewas Water	BOT	MPSIDC	Operational
5	UP State Water and Sanitation Mission	EPC	SWSM	Under Execution
6	Dharavi Wastewater Treatment Facility (Mumbai)	EPC	BMC	Under Execution

Road Assets being monetized

1	Delhi-Meerut Expressway (Pkg 1)	HAM	NHAI	COD achieved
2	Chutmalpur-Ganeshpur & Roorkee-Chutmalpur-Gagalheri (CGRG)	HAM	NHAI	PCOD achieved
3	Gagalheri-Saharanpur-Yamunanagar (GSY)	HAM	NHAI	COD achieved
4	Chikhali-Tarsod (CT)	HAM	NHAI	PCOD achieved
5	Maharashtra Amravati (Pkg AM 2)	HAM	MH PWD	PCOD achieved
6	Mukarba Chowk – Panipat (MCP)	BOT (Toll)	NHAI	PCOD received

HAM

Delhi-Meerut Expressway Pkg 1

SCOPE

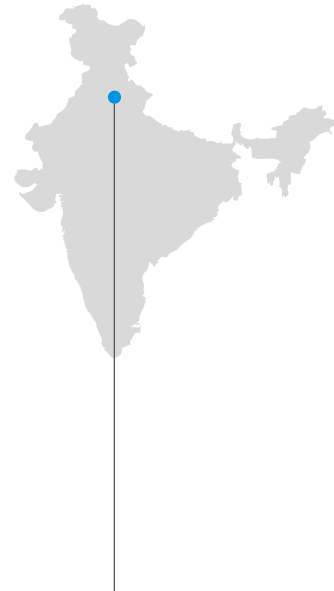
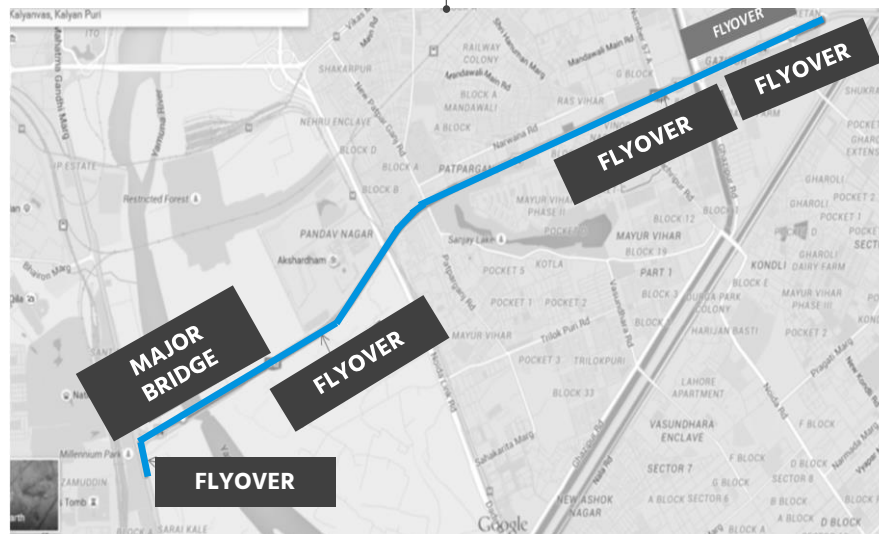
14 Lane expressway: Six-laning of Delhi – Meerut Expressway & four-laning either side from 0th km to existing km 8.4 of NH-24 in Delhi

STATUS

Received “Gold award” in excellence in project management under PPP mode from MORTH

Record completion within 19 months - early completion bonus of ₹ 271 Mn from NHA1

Project was covered by HISTORY Channel program as ‘Engineering marvel of India’



Project details

Project Length (Kms)	8.716 Km
Award Date	Jan 2016
Financial Closure	Achieved
Appointed Date	28 th Nov 2016
Scheduled Construction Period	30 months
COD Date	28 th June 2018
Concession Period after COD	15 Years

Project cost & financing (₹ Mn)

Completion Cost	8,960
Means of Finance	
NHA1	3,549
Debt	3,760
Sponsor's Commitment	1,055
O&M Payment (First Year)	39.5

* Completion Cost includes Escalation

HAM

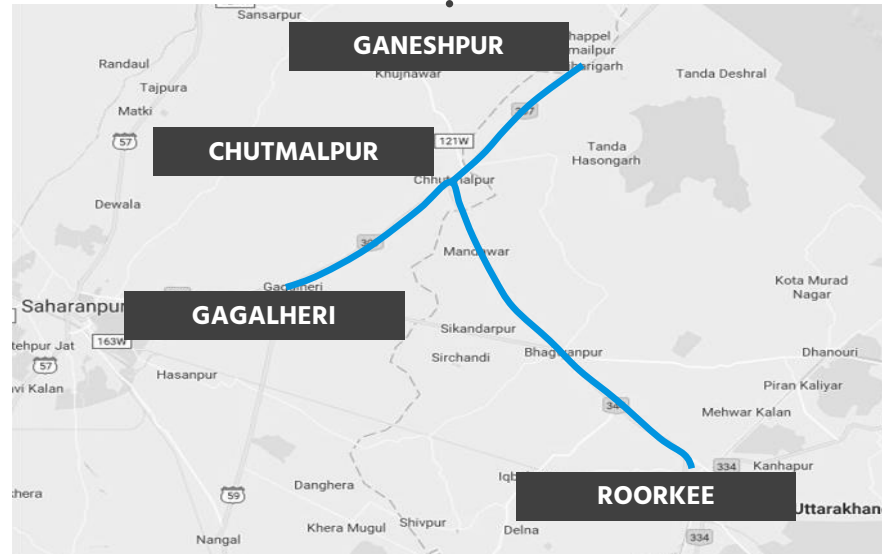
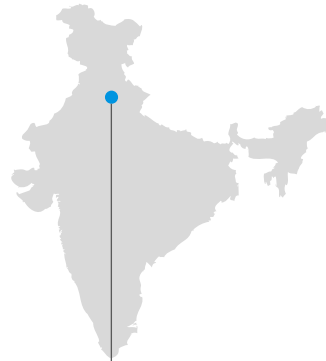
Chutmalpur-Ganeshpur & Roorkee-Chutmalpur-Gagalheri (CGRG)

SCOPE

4-Laning of Chutmalpur-Ganeshpur section of NH-72A & Roorkee-Chutmalpur-Gagalheri section of NH-73 in UP & Uttarakhand

STATUS

Received PCOD on 5th August 2020



Project details

Project Length (Kms)	53.3 Km
Acquisition Date	Jan 2018
Financial Closure	Achieved
Appointed Date	28 th Feb 2018
PCOD	05 th Aug 2020
Concession Period after COD	15 Years

Project cost & financing (₹ Mn)

Completion Cost	11,085
Means of Finance	
NHAI	4,430
Debt	4,956
Sponsor's Commitment	1,460
O&M Payment (First Year)	100

* Completion Cost includes Escalation

HAM

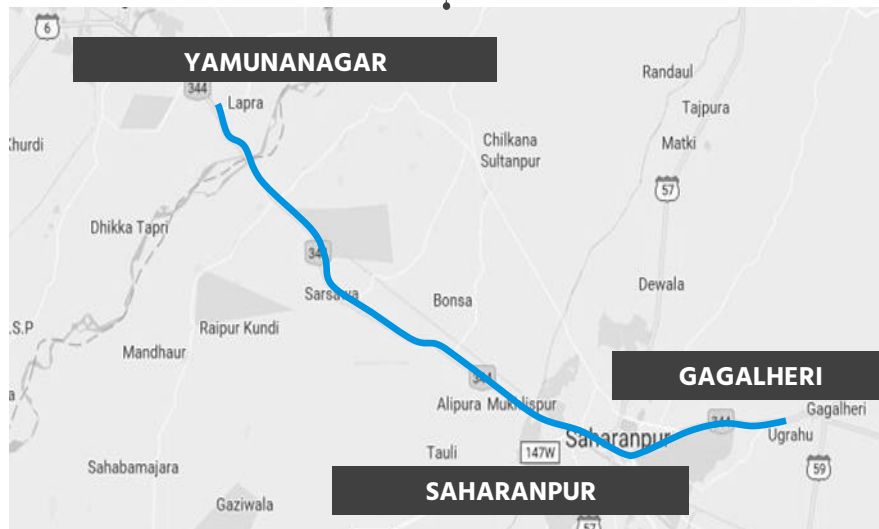
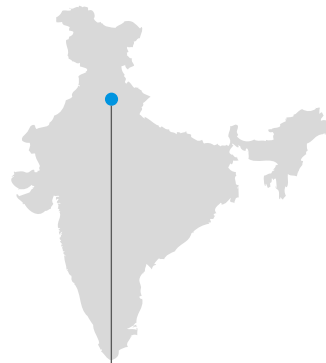
Gagalheri-Saharanpur-Yamunanagar (GSY)

SCOPE

4-Laning of Gagalheri-Saharanpur-Yamunanagar section of NH-73 in UP / Haryana

STATUS

COD achieved on 31st Oct, 2020



Project details

Project Length (Kms)	51.5 Km
Acquisition Date	Jan 2018
Financial Closure	Achieved
Appointed Date	26 th Jan 2018
PCOD	31 st Oct 2020
Completion Certificate	10 th Feb 2022
Concession Period after COD	15 Years

Project cost & financing (₹ Mn)

Completion Cost	13,884
Means of Finance	
NHAI	5,537
Debt	6,368
Sponsor's Commitment	1,820
O&M Payment (First Year)	100

* Completion Cost includes Escalation

HAM

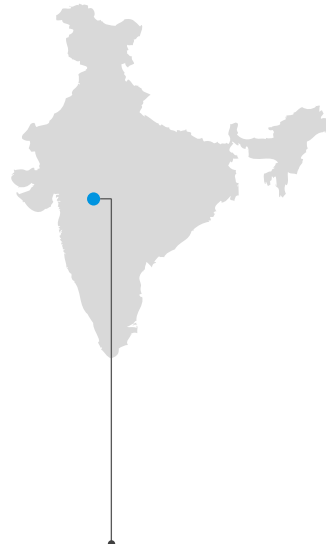
Chikhali-Tarsod (CT)

SCOPE

4-laning of Chikhali – Tarsod (Package-IIA) section of NH-6 from km 360.0 to km 422.7 in Maharashtra

STATUS

PCOD achieved on 25th Aug 2021



Project details

Project Length (Kms)	62.7 Km
Acquisition Date	Jan 2018
Financial Closure	Achieved
Appointed Date	16 th Jan 2019
PCOD	25 th Aug 2021
Concession Period after COD	15 Years

Project cost & financing (₹ Mn)

Completion Cost	12,703
Means of Finance	
NHAI	5,014
Debt	5,400
Sponsor's Commitment	1,380
O&M Payment (First Year)	40.1

* Completion Cost includes Escalation

HAM

Maharashtra Amravati (Pkg AM 2)

SCOPE

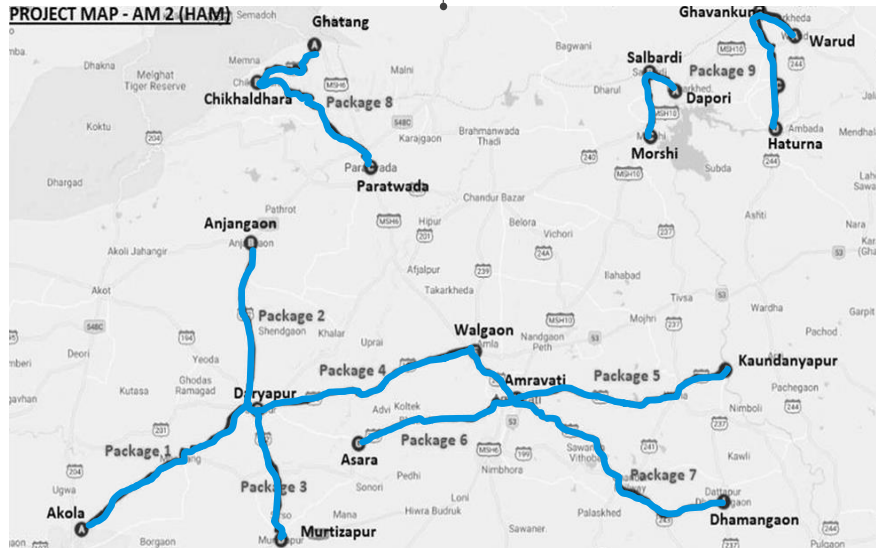
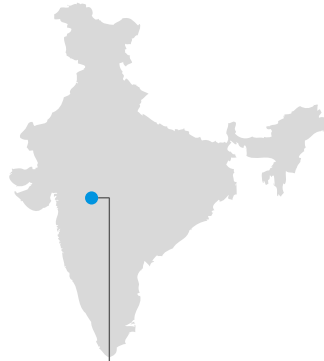
Upgradation of Roads in Maharashtra State or Two Laning Road/ Two Laning Road with paved shoulder under MRIP Package on Hybrid Annuity Mode (HAM) Package No. AM 2.

KEY FEATURES

Concessionaire to receive 60% of the Bid Project Cost (BPC) during the construction period (vs. 40% in NHAI projects); balance 40% of BPC and O&M paid in a period of 10 years (vs. 15 years in NHAI projects)

STATUS

PCOD achieved on 11th Nov 2021



Project details

Project Length (Kms)	352.15 Km
Award Date	Nov 2018
Financial Closure	Achieved
Appointed Date	28 th May 2019
PCOD	11 th Nov 2021
Concession Period after COD	10 Years

Project cost & financing (₹ Mn)

Completion Cost (Est.)	17,192
Means of Finance	
PWD	10,261
Debt	2,800
Sponsor's Commitment	1,861
O&M Payment (First Year)	315

* Completion Cost includes Escalation

HAM

Aunta-Simaria (Ganga Bridge with Approach Roads)

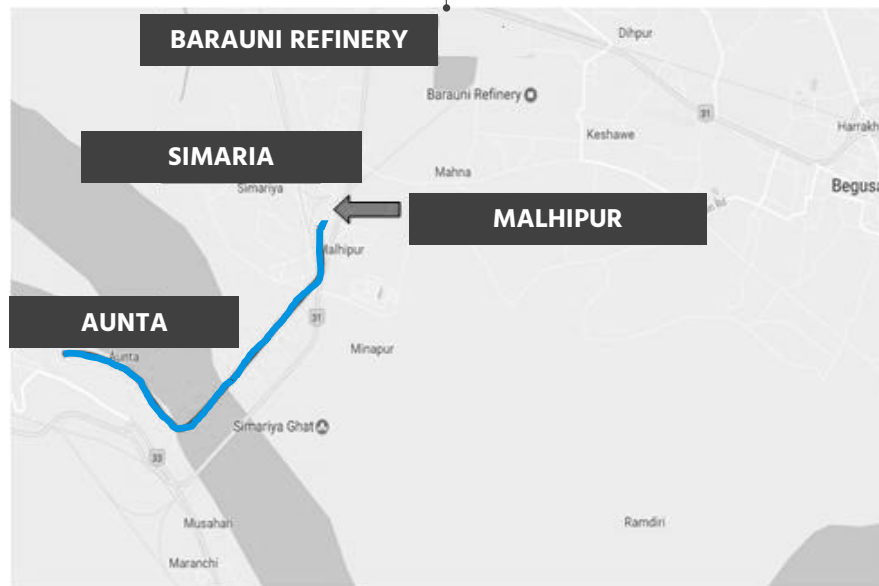
SCOPE

Six- Laning from Aunta-Simaria (Ganga Bridge with Approach Roads) Section from km 197.9 to km 206.1 of NH-31 in Bihar. **Includes widest extradosed bridge on Ganga river**

STATUS

NHAI declared the Appointed Date as 30th August 2018

The project is under execution



Project details

Project Length (Kms)	08.15 Km
Acquisition Date	Aug 2018
Financial Closure	Achieved
Appointed Date	30 th Aug 2018
Scheduled Construction Period	42 Months
Concession Period after COD	15 Years

Project cost & financing * (₹ Mn)

Bid Project Cost	14,477
Means of Finance	
NHAI	5,726
Debt	5,665
Sponsor's Commitment	1,416
O&M Payment (First Year)	
	99

* Forecasted figures

HAM

Sattanathapuram- Nagapattinam (SNRP)

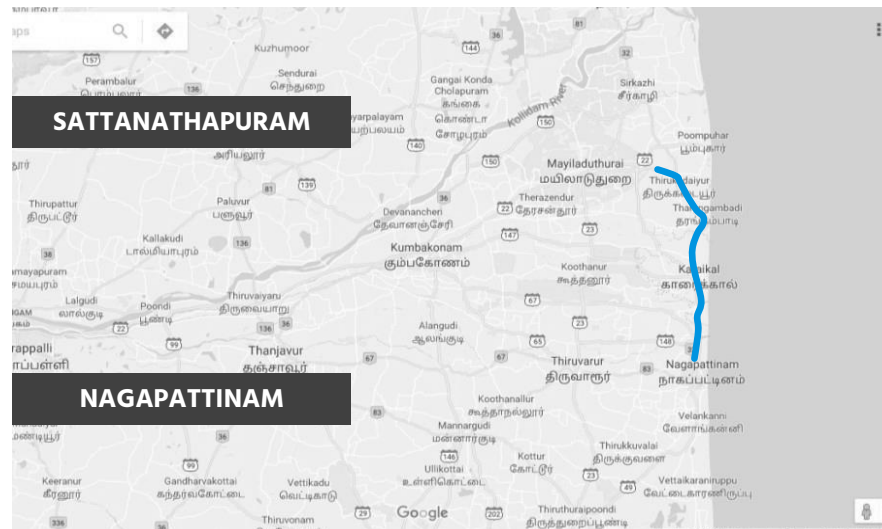
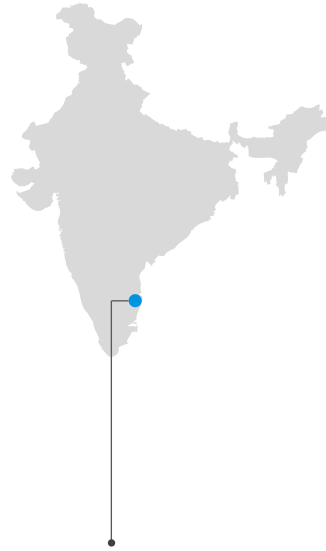
SCOPE

4 laning of Sattanathapuram to Nagapattinam (Design Ch Km 123.8 to Km 179.6) section of NH-45A (New NH -332) in Tamil Nadu

STATUS

Received Appointed Date on 5th October 2020 with 4 lane road & 4 lane structures as against 4 lane road & 6 lane structures specified in the Concession Agreement

The project is under execution.



Project details

Project Length (Kms)	55.755 Km
Award Date	July 2018
Financial Closure	Achieved
Appointed Date	5 th Oct 2020
Scheduled Construction Period	24 months
Concession Period after COD	15 Years

Project cost & financing * (₹ Mn)

Bid Project Cost	23,287
Means of Finance	
NHAI	9,264
Debt	9,447
Sponsor's Commitment	2,400
O&M Payment (First Year)	
	50

* Forecasted figures

BOT

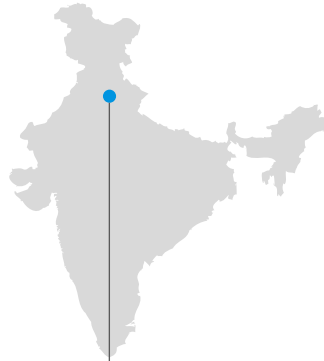
Mukarba Chowk – Panipat (MCP)

SCOPE

6 to 8 laning from Mukarba Chowk at Km 15.5 and extends to Panipat at Km 86 in the State of Haryana. Project Stretch lies in the Panipat & Sonipat district of Haryana and Delhi

STATUS

PCOD received effective 31st March 2022



Project details

Project Length (Kms)	71.1 Km
Acquisition Date (Harmonious substitution)	8 th June 2020
PCOD	31st March 2022
Commencement of Tolling	Q1 FY23
Concession End Date	Oct 2033*

* Extension of up to 3.5 years possible depending on actual traffic on Target Date of April 1, 2025

Project cost & financing (₹ Mn)

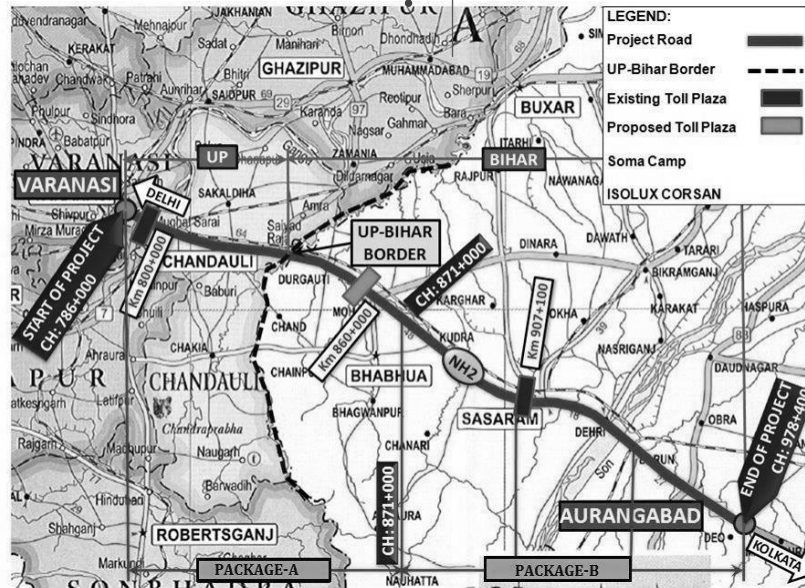
Bid Project Cost	21,220
Means of Finance	
NHAI	1,890
Debt	12,560
Sponsor's Commitment	4,770
Equity	2,000

EPC

Varanasi Aurangabad NH2 Project (VARP)

SCOPE

Six laning of Varanasi – Aurangabad section of NH-2 from km 786.00 to km 978.00 (length 192.400 km) in the state of Uttar Pradesh & Bihar



Project details

Project Length (Kms)	192.4
Original Contract	
Commencement Date	30th Sep 2021
Construction Period	24 Months
Additional Contract	
Construction Start Date	May 2022
Construction End Date	Nov 2023

Status

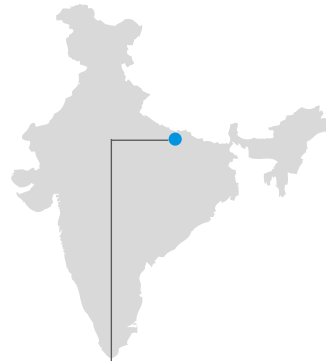
- Initial contract of Rs. 19,960 Mn (inclusive of GST)
- Additional contract of Rs. 16,020 Mn (inclusive of GST) received in April 2022

EPC

UP State Water and Sanitation Mission

SCOPE

Rural Water Supply project under Jal Jeevan Mission by State Water Sanitation Mission UP, scope includes Survey, Design, Preparation of DPR, Construction, Commissioning and O&M for 10 years of various Rural Water Supply Projects in the State of Uttar Pradesh



Project details

Project Scope	Water Supply to Villages
Est aggregate contract value	₹ 25,000 Mn

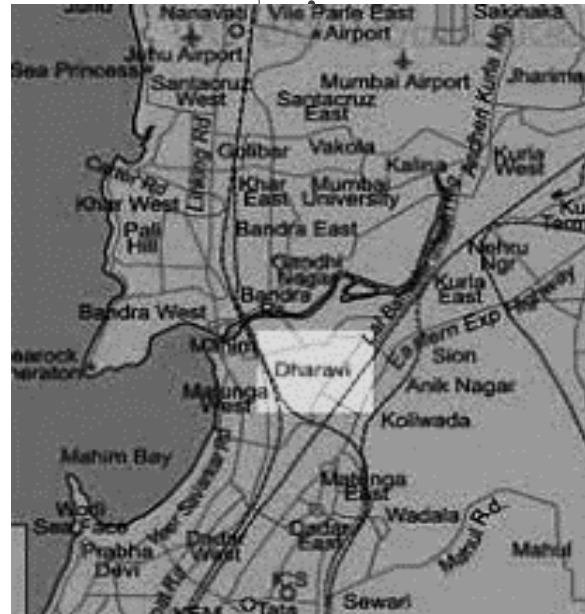
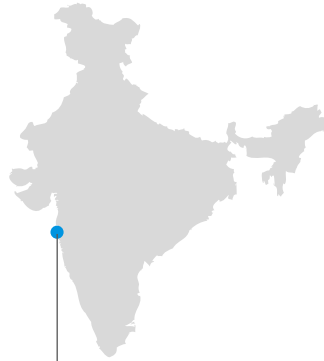
S No.	Revenue Division	District	No of Villages
1	Varanasi	Jaunpur	747
2	Varanasi	Sant Ravidas Nagar	877
3	Ayodhya	Ambedkar Nagar	241
4	Ayodhya	Amethi	240
5	Meerut	Bulandshahr	439
Total No of Villages			2,544

EPC

Wastewater Treatment Facility - Mumbai Sewage Disposal Project

SCOPE

Design, Build, Operation and Maintenance of 418 MLD Dharavi Wastewater Treatment Facility including 209 MLD Tertiary treatment facility under Mumbai Sewage Disposal Project, Stage II (Priority Works)



Project details

Contract period	60 Months for Design Build, 15 years of operation and maintenance
Welspun Enterprises share	80%

Status

LOA received on May 27, 2022

Project Commencement date – July 4, 2022

Total consideration of ~₹ 46,360 Mn (inclusive of GST)

BOT

Dewas Water

Sector	Project Name	Location	COD	Concession End
Water Supply	Dewas Water*	MP	Apr-20	Jun-37

*Dewas Water – Modified Project

- Modified project involves the supply of treated water of up to 23 MLD to industrial customers in Dewas
- FY22 revenue stands at ₹110 mn with EBITDA of ₹59 mn

₹25,000 Mn worth order under execution in EPC water segment



Lead Partner in Joint Venture with Kaveri Infraprojects Limited, Hyderabad 70 : 30

Estimated aggregate contract value: ₹25,000 Mn. The final value will be determined on completion of preparation of Detailed Project Report (DPR) by the JV and its approval by the SWSM



Empanelled by the UP-State Water and Sanitation Mission, Namami Gange and Rural Water Supply Department (SWSM)

Preparation of DPR and Construction of the Project is to be progressively completed in 21 to 28 months and thereafter Operated and Maintained for a period of 10 years



Execution of EPC Projects of 2,544 villages for the Project of Survey, Design, Preparation of DPR, Construction, Commissioning and Operation and Maintenance for 10 years of Rural Water Supply

Execution of EPC Projects across Jaunpur and Sant Ravidas Nagar in Varanasi, Ambedkar Nagar and Amethi in Ayodhya & Bulandshahr in Meerut

Investment in Oil & Gas blocks:

Potential value accretion

Adani Welspun Exploration Ltd (AWEL), a 65:35 JV between Adani Group & WEL, is the key investment vehicle

Block Name	Location	AWEL Stake	WEL Effective Stake	Status
MB-OSN-2005/2	Mumbai Offshore	100.0%	35.0%	AWEL drilled a well and had hydrocarbon discovery- potential GIIP 514 BCF (billion cubic feet) of gas . Further data evaluation studies have been completed. Resource and reserve estimation/certification has been completed and further Field Development studies are being carried
GK-OSN-2009/1	Kutch Offshore	25.0%	8.75%	FDP (Field Development Program) is under preparation by ONGC, the operator. Based on which the commercial viability will be decided.
CB-ONN-2005/4	Cambay Basin	- *	35.0%	Ministry has turned down the request letter of the 35% consortium for allowing them to carry out operations in the Block. Other remedies are being explored.
B9 Cluster (DSF)	Mumbai Offshore	100.0%	35.0%	A well has been drilled and data evaluation studies are in progress following which, resource and reserve/ reserve estimation has been taken up and further Field Development studies are being carried

Revenue from first block expected in FY25-26

Thank You

For further details please contact

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